Fiscal Estimate - 2015 Session

☑ Original ☐ Updated	Corrected	Supplemental			
LRB Number 15-3707/1	Introduction Number	SB-515			
Description Regional revolving loan fund grant program administered by the Wisconsin Economic Development Corporation and making an appropriation					
Fiscal Effect					
Appropriations Reve		Microsopo V			
Permissive Mandatory Perm 2. Decrease Costs 4. Decr	5. Types of Log Governmen Affected Inssive Mandatory rease Revenue nissive Mandatory	ut Units Village Cities Solution Others WTCS			
Fund Sources Affected Affected Ch. 20 Appropriations					
GPR FED PRO PRS SEG SEGS					
Agency/Prepared By	Authorized Signature	Date			
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Fiscal Estimate Narratives WEDC 1/13/2016

LRB Number 15-3707/1	Introduction Number S	SB-515	Estimate Type	Original	
Description					
Regional revolving loan fund grant program administered by the Wisconsin Economic Development					
Corporation and making an appropriation					

Assumptions Used in Arriving at Fiscal Estimate

SB-515 requires the Wisconsin Economic Development Corporation (WEDC) to establish a regional revolving loan fund (RLF) program and to make grants to Regional Economic Development Organizations (REDOs). WEDC is also required to approve policies and procedures for loans made from each regional RLF. The bill makes a \$10 million appropriation per fiscal biennium to capitalize up to nine revolving loan funds (one million each) and up to \$1 million for training regional economic development corporations to operate an RLF.

At present, WEDC does not have the capacity or personnel necessary to fulfill the new statutory requirements as outlined in SB-515. To meet the new requirements, it is estimated that WEDC may need to hire two (2) full-time staff positions. WEDC assumes that one position will be equivalent to a project specialist and the other will be equivalent to an account manager. WEDC estimates the annual salary cost for a project specialist at \$55,000, and \$65,000 annually for an account manager. In addition, WEDC estimates an annual fringe benefit rate of thirty-four (34) percent. The total annual costs of salary and benefits for these additional staff are estimated at \$160,000.

While the proposed bill does not make an appropriation for WEDC to administer the program, WEDC may assess annual fees to grant recipients to reimburse the corporation for RLF program administration costs. Under a similar type of program, the SBA charges lenders a one percent fee to participate in its 7(a) loan program. Assuming WEDC assess a similar fee to administer the RLF program, the corporation would receive \$45,000 in fees per year once the grant funding has been fully deployed. This would require WEDC to absorb approximately \$110,000 in costs from existing resources and staff. This may reduce the resources available for other programs.

Long-Range Fiscal Implications